# Course Syllabus of ISOM 2700 Operations Management (L1, L2, and L3)

2024-25 FALL

COURSE OVERVIEW	Operations management is about designing, analyzing the whole transformation process, including procurer distribution, warehousing, and retailing, with the object competitive advantage for the enterprise.  ISOM 2700 is designated as a face-to-face learning are expected to review the learning materials on attending the student-centered instructor-led session	ment, production, ective of creating course and you Canvas before
CLASS SCHEDULE	(L1) Tuesday and Thursday, 09:00 AM – 10:20 AM, 6573 (L2) Tuesday and Thursday, 10:30 AM – 11:50 AM, 6573 (L3) Tuesday and Thursday, 13:30 PM – 14:50 PM, 2407	
INSTRUCTOR	Prof. Guodong Lyu (呂国棟) Office hours:      Thursday 3 p.m. – 4 p.m. (L1)     Thursday 4 p.m. – 5 p.m. (L2)     Thursday 5 p.m. – 6 p.m. (L3)     Additional office hours to be announced before on By Email Appointment [ISOM 2700: QUESTION Email: imlyu@ust.hk]	
TEACHING ASSISTANT	Ms. Stacy Deng Office hours:  O Wednesday 1:00 p.m. – 2:00 p.m.  By Email Appointment [ISOM 2700: QUESTION], LSK 4065 Email: imsdeng@ust.hk	
TEXTBOOKS (optional)	Cachon and Terwiesch, "Matching Supply with Demand", 5th Edition, International Edition, McGraw-Hill.  Jacobs and Chase, "Operations and Supply Chain Management: The Core", 6th Edition, International Edition, McGraw-Hill.	
GRADING SCHEME	Final course grade will be determined by the followin Homework Midterm Exam Final Exam Total	g criteria: 10% 45% 45% <b>100%</b>

#### Note:

(1) Homework: There will be a total of 4 individual homework assignments. You will have 7 days to submit the homework solution after the assignment is published. Please note that late submissions will incur a grade deduction. The grade deduction rule is attached below.

Time after submission deadline	Grade Deduction
<=1 hour	10%
>1 hour but <= 24 hours	20%
> 24 hours	100%

(2) **Exam:** The midterm covers only first half of the course while the final exam covers only the second half. Each exam lasts 2 hours. Both exams are closed book and closed notes. You can bring an A4-size, 2-page cheat sheet, but the cheat sheet is required to submit after the exam.

No makeup will be given for the midterm exam. If you miss the midterm exam for a valid reason that is approved by the instructor, you will have to take a 3-hour comprehensive final exam instead. More information will be available in due course.

- (3) **RVC Recording:** The class is not an online learning course. The RVC recording will **NOT** be provided if you miss the class. However, the recording will be provided two weeks before the exams, only for exam preparation purpose.
- (4) Re-grading Policy: The process of assigning grades is intended to be one of unbiased evaluation. Students are encouraged to respect the integrity and authority of the professor's grading system and are discouraged from pursuing arbitrary challenges to it. If you believe an inadvertent error has been made in the grading of individual assignments or exams, a request to have the grade reevaluated may be submitted. In the event that you would like to request a re-grade:
  - Email the TA and me within 3 days of receiving your grade, including a brief written statement of why you believe that an error in grading has been made. We will re-grade your examination in its entirety. That is, we will re-grade all the items in your examination.

### **ACADEMIC INTEGRITY**

Students at HKUST are expected to observe the Academic Honor Code at all times (see <a href="https://registry.hkust.edu.hk/resource-library/academic-honor-code-and-academic-integrity">https://registry.hkust.edu.hk/resource-library/academic-honor-code-and-academic-integrity</a>).

Zero tolerance is shown to those who are caught cheating on any homework or exam. In addition to receiving a zero mark on the quiz or exam involved, the final course grade will appear on your record with an X. **This X grade will stay with your record until graduation.** If you receive another X grade, you will be dismissed from HKUST.

#### INTENDED LEARNING OBJECTIVE

This course is designed to provide a foundation for understanding the operations of a firm in the big data era. Our objective by the end of the course is to provide you with the analytical skills and managerial insights necessary to critically analyze a firm's operations decisions and practices. Such knowledge is important for careers in a variety of areas, including general management, entrepreneurship, investment banking, business analytics, venture capital and consulting.

Unlike many courses in the core, which tend to treat the firm as a "black box", we will be primarily concerned with "opening up" the black box and discovering what makes a firm "tick" --- or, for that matter, "stop ticking". To be more concrete, we will focus on how the "physics" of material, work and information flows, and the design and management of a firm's processes interact to determine a firm's cost structure and its ability to compete effectively in terms of non-cost measures such as quality, variety, and speed.

After completing the course, you are expected to be able to:

- Describe the design and delivery of product/service in different organizations, and evaluate the systems for measurement and improvement of operations.
- 2) Identify and describe operations management as one of the core business functions.
- 3) Integrate operations management with other business functions to support a coherent corporate strategy and articulate contributions to the well-being of an organization.
- 4) Determine how operation management decisions impact other business functions.
- 5) Identify a wide range of contemporary and pervasive global business issues, as well as cultural and technology advancement that impact the management of operations.
- 6) Apply a range of appropriate quantitative and qualitative methods and tools to solve business problems in which the management of operations is a critical issue.
- Discuss the role of operations management in sustainability and social responsibility.

#### TEACHING APPROACH

The general teaching approach is student-centered, instructor-led, face-to-face lecturing, case discussions, as well as problem solving in the classroom. Lecture notes, additional reading articles, and learning resources are posted on Canvas. For many topics, we will start with a business case with concrete numbers and clearly defined questions that are often of managerial relevance. Then we provide rigorous analysis or using Excel spreadsheet to solve the problem and discuss managerial insights based on the analysis.

## ATTENDANCE & CLASSROOM ETIQUETTE

Your attendance is expected for every class session. Please notify the professor in advance if you have to miss a class due to a legitimate reason. When you attend, you will be expected to conduct yourself professionally and respectfully during class, which means being attentive and considerate of others in the class. This means refraining from the use of cell phones, generating loud noise, etc. during class.

#### **COURSE OUTLINE**

This course has the following seven modules, including process analysis, quality management, capacity management, service system, inventory management, revenue management, and supply chain management. The first four modules are covered by the first half of this course while the second half covers the remaining modules. Each module consists of several topics that are connected to some extent and share the common theme of the module.



Figure 1: Course Roadmap

The course is scheduled as follows:

Session	Date	Topic
1	Week 1 3 September (Tue)	Introduction to Operations Management (Please bring your laptop to class)
2	Week 1 5 September (Thu)	Process analysis ■ Little's Law and flow time analysis
3	Week 2 10 September (Tue)	Flow rate and process capacity  Bottleneck and throughput improvement
4	Week 2 12 September (Thu)	Monitoring a process using control charts ■ Natural variation and assignable variation ■ Process control charts

		Quality management
5	Week 3 17 September (Tue)	<ul> <li>Statistical process control</li> <li>Process capability and six sigma quality</li> </ul>
		(Homework 1 released)
6	Week 3 19 September (Thu)	Capacity planning and decision making tools (I)  Decision tree method
7	Week 4 24 September (Tue)	Capacity planning and decision making tools (II)  Linear programming method
8	Week 4 26 September (Thu)	Solving optimization model using Excel  Problem formulation  Excel solver (Please bring your laptop to class)
	Week 5 1 October (Tue)	Public Holiday (No class)
9	Week 5 3 October (Thu)	Spreadsheet tutorial ■ Using Excel solver to solve problems (Please bring your laptop to class)
10	Week 6 8 October (Tue)	Coping with variability of service systems  Psychology of waiting Introduction to queueing model  (Homework 2 released)
11	Week 6 10 October (Thu)	Queueing model  Waiting line models and simulation  Queue configuration problems
12	Week 6 15 October (Tue)	Spreadsheet tutorial  Generating random numbers Simulating Service Systems (Please bring your laptop to class)
13	Week 7 17 October (Thu)	Mid-term review ■ Cover session 2 – session 12
	Week 8 22 October (Tue)	Extensive consulting for mid-term exam (No class)
Week 8: Mid-term exam, October 23 (Wed), 7:00-9:00pm		

14	Week 8 24 October (Thu)	Inventory Management  Purpose of holding inventory  Newsvendor model
15	Week 9 29 October (Tue)	EOQ model ■ Optimal order quantity
16	Week 9 31 October (Thu)	Variants of EOQ model ■ Impact of lead time ■ Impact of demand uncertainty
17	Week 10 5 November (Tue)	Demand Management and Forecasting ■ Qualitative forecasting methods
18	Week 10 7 November (Thu)	Capacity-based Revenue Management  Revenue management with capacity controls  Overbooking, protection level, and dynamic pricing
19	Week 11 12 November (Tue)	Price-based Revenue Management  Willingness to pay and consumer choice  Dynamic pricing  (Homework 3 released)
20	Week 11 14 November (Thu)	Managing Supply Chain ■ Introduction to supply chain management
21	Week 12 19 November (Tue)	Bullwhip Effect and Coordinating Supply Chain ■ Bear game and Bullwhip effect ■ Hedging operational risk via contracts  (Homework 4 released)
22	Week 12 21 November (Thu)	Matching in Two-sided Supply Chain Network ■ Stable Matching
23	Week 13 26 November (Tue)	Final review ■ Cover session 14 – session 22
24	Week 13 28 November (Thu)	Extensive consulting for mid-term exam (No class)
Final exam (2 hours, except for those who need to take the comprehensive exam for 3 hours)		